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Message Text

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ACTION EA-09

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E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: FOREIGN BUYER PROGRAM - VISIT OF MR. DAVID W. LEE,
GENERAL NANAGER OF GODWIN TRADING CORP.

REF : CCP FY77

MR. DAVID W. LEE, GENERAL MANAGER OF GODWIN TRADING CORP.,
IS PLANNING A ONE-MONTH TRIP TO THE UNITED STATES IN MID-
SEPTEMBER TO ESTABLISH NEW AGENCY/DISTRIBUTORSHIPS FOR
U.S. PRODUCTS IN TAIWAN. GODWIN IS A NEW COMPANY (WTD IN
PREPARATION) ACTING AS AGENT FOR SEVERAL U.S. CONSTRUCTION
MATERIAL MANUFACTURERS SUCH AS AMERICAN COLLOID COMPANY,
ADHESIVE ENGINEERING COMPANY AND WATSON BORMAN ASSOCIATE INC..
MR. LEE STATES THAT HIS COMPANY IN THE PAST TWO YEARS HAS
SOLD SUBSTANTIAL QUANTITIES OF U.S. CONSTRUCTION MATERIALS
TO THE REPUBLIC OF CHINA'S MAJOR PROJECT END USERS FOR
AIRPORTS, FREEWAYS, AN INTEGRATED STEEL MILL, ETC.. MR. LEE
WILL STAY IN BUFFALO FOR ABOUT A WEEK (SEPTEMBER 15-22)
TO MEET WITH SALES REPRESENTATIVES TRADING WITH THE
WATSON BORMAN, HIS COMPANY'S PRINCIPAL. MR. LEE
REQUESTS ASSISTANCE FROM USDOC FIELD OFFICES IN BUFFALO,
NEW YORK, CHICAGO, WASHINGTON D.C., DENVER, SAN FRANCISCO
AND LOS ANGELES IN LOCATING SUPPLIERS OF GIFT ITEMS,
CONSTRUCTION MATERIALS, WATER POLLUTION CONTROL SYSTEMS,
FIRE EXTINGUISHING EQUIPMENT, FOODSTUFFS (DEHYDRATED SHARK
FIN), ETC. TO DISCUSS POSSIBLE AGENCY/DISTRIBUTORSHIPS.
MR. LEE WILL CALL USDOC FIELD OFFICES UPON ARRIVAL IN
EACH CITY AND MAY CALL ON FOREIGN BUYER PROGRAM OFFICE
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IN COMMERCE DURING HIS TRIP TO WASHINGTON D.C.

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